

Job Description

General Manager

Dayton, OH

Compensation: Salary Commensurate with Experience

Employment type: Full-time

Our mission is to “Surround Ourselves with Good People.” Are you ready to join a Company of Champions!

Grade A Auto Parts is currently seeking a person for full time local General Manager position. Hybrid auto salvage recycling facility, with 1000 car self-service (U-Pick) and Full service late model sale. General Manager will be motivated to manage, able to multi-task, and focused on providing the best service to our customers.

In this position, you will be responsible for:

- Responsible for full P&L of a hybrid auto salvage facility. Budgetary development working with ownership and CFO.
- Coach, train and mentor both sales and production staff.
- Remote management of multiple off site sales team members
- Goal setting and Obtainment of all KPI relevant to the performance of each department, U-Pick, wholesale and retail sales, operations and production staff, accounting, scrap and vehicle procurement.
- Multi site management with oversight of Dayton and Cincinnati locations.
- Facility management including housekeeping, maintenance of all equipment, partnering with IT for infrastructure needs.
Establish and maintain relationships with vendors, service providers and scrap.
- EHS oversight for the facility, ensuring compliance and safety standards are met.
- Employee relations, including empowering your staff, accountability for performance, discipline, and Hire-Fire responsibility. This is a leadership role, you have to inspire your team to achieve results they do not believe are possible.
- Customer relations, nurture existing relationships and actively seek out opportunities for growth and development of new business. Rebuild lost or damaged relationships in the industry.
- Internal relationships, partnering with all divisions in the company to support the strategic initiatives and vision of the ownership group. Have partner with and use the resources available along with providing added value to the process.
- Marketing, develop a strategy and execute the plan that is cost effective and provides return on investment. Work within the community to foster relationships that give back and strengthen our position. Develop new and exciting ways to bring customer traffic into the facility, I.e. promotions, sales, events etc....

Benefits Include:

- Medical, dental and supplemental benefits as well as vacation and holiday pay, and matching 401k after completion of an eligibility period
- Career advancement opportunity with our 'promote within' environment
- Company tuition assistance program
- Candidates must pass background check